

Invest for Impact Nepal is a platform dedicated to connecting Development Finance Institutions and Impact Investors with high-impact investment opportunities in Nepal through Financial Institutions and Private Equity Funds.

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# NEWSLETTER

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# CONNECTING NEPAL'S MICROFINANCE INSTITUTIONS WITH GLOBAL CAPITAL AND KNOW-HOW

Invest for Impact Nepal (IIN) and Rabo Foundation organised a joint workshop to explore international investment and partnership opportunities within Nepal's microfinance industry. The session brought together 17 senior leaders from 9 microfinance institutions.

Representatives from the Rabo Foundation, Mr. Jan Postmus and Mr. Alexander Meyer, shared their requirements for partnership and areas of collaboration. Adding a global perspective, their strategic partners from Leaderonomics, Mr. William Wong and Mr. Raymond Leung, presented international best practices and how others in the microfinance industry have developed and deepen their impact which could be an opportunity for Nepal to follow.



A key outcome of the workshop was Rabo Foundation's call for Expressions of Interest (EOIs) from participating microfinance institutions, which is a crucial move toward potential investment collaboration.

## IIN PARTNERS WITH POSITIVE ENERGY TO STRENGTHEN ESG STANDARDS



IIN and Positive Energy Pvt. Ltd., a subsidiary of the Golyan Group's Energy Division, have signed a Memorandum of Understanding (MoU) to strengthen their ongoing 20MW solar project's Environmental and Social (E&S) standards and practices.

Under the collaboration, IIN will provide targeted technical support to help align the project with international E&S standards, while also supporting investment readiness for engagement with foreign investors including DFIs.

## NPEA EXPANDS PEVC OUTREACH TO BHAIRAHAWA

Building on the successful Private Equity and Venture Capital (PEVC) awareness sessions in Biratnagar and Birgunj, the Nepal Private Equity Association (NPEA) along with IIN and Nepal Young Entrepreneurs Forum (NYEF) Rupandehi Chapter, organised the third session in Bhairahawa, one of Nepal's key business hubs.

The event saw participation of more than 40+ entrepreneurs and business leaders from various sectors including manufacturing, agri-business, and technology. The session provided a platform for interaction between investors and investees, while deepening participants' understanding of PEVC funds, their investment approaches, and investment



criteria. A key takeaway from the discussion was an understanding of PEVC funds as a viable alternative financing option for business growth.



## BRIDGING SKILL GAPS IN NEPAL'S PEVC INDUSTRY THROUGH PEVC 101



NPEA, in collaboration with IIN, successfully conducted the PEVC 101 course for 14 participants, including investment professionals from PEVC funds and individuals seeking to deepen their understanding of PEVC investments. The course was led by Seventeen trainers, trained through NPEA's international Training of Trainers programme, with over ten years of hands-on experience in the alternative investment markets of Nepal and India.

Additionally, the course brought together key experts from the DFIs and senior industry leaders.

Designed to impart knowledge and skills of managing private equity and venture capital funds. The course comprises of five core modules including, Fundamentals of PEVC, Valuation, Deal Making, Portfolio Management, and Exit Strategies.

By bridging critical knowledge and skill gaps, the course aims to contribute to develop a strong and competent professional cadre of investment professionals for the growing PEVC industry.



## NPEA LEADS ESG AWARENESS FOR PEVC INVESTEEES



NPEA, in collaboration with IIN, organised a knowledge-sharing session on integrating Environmental, Social, and Governance (ESG) standards into the growth journey of PEVC investees in Nepal. The session was attended by 30 participants representing various PEVC-backed companies.

Led by three ESG trainers, the session highlighted the importance of adopting ESG practices as a part of responsible business operations; building investor confidence; and creating a long-term value for the companies. The session also provided participants with a platform for dialogue and peer learning.

## PUBLICATIONS

### PEVC MARKET SNAPSHOT VOLUME III

The Nepal Private Equity Association (NPEA), with support of IIN, has released the PEVC Snapshot Report Volume III. This comprehensive report captures all investments made by PEVC funds within the NPEA member network up to 2024 and highlights key trends observed over the past year.

The report also gives an overview of active PEVC funds, the total investments made in 2024, sector-wise investment patterns, the number and types of exits, and the instruments commonly used by PEVC funds. This [document](#) serves as an important resource for understanding the evolving private equity and venture capital landscape in Nepal.



## CASE STUDY: THEE GO

NPEA, in collaboration with IIN, has developed a case study on thee Go, a pioneering electric mobility company in Nepal that is transforming the country's transportation landscape. The case study provides a comprehensive overview of thee Go's journey, from navigating early challenges to establishing itself as a leader in sustainable mobility solutions.



The [study](#) also focus on the company's investment journey with Global Equity Fund Limited, presenting how this support has enabled thee Go to expand its electric vehicle distribution, build charging infrastructure and service networks, and develop innovative e-stop highway facilities across the country.

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